

SMALL BUSINESS EXCHANGE

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Vol 35, Edition 46

Weekly Publication 

February 13, 2020

U.S. Jobs Creation Juggernaut Roared Again in January

[Article was originally posted on www.constructconnect.com]

By Alex Carric,

U.S. jobs creation in January, on a seasonally adjusted (SA) basis and as calculated by the Bureau of Labor Statistics (BLS), was a strikingly good +225,000. While +225,000 was down somewhat from the +269,000 figure for January of last year, it was well ahead of 2019's monthly average of +175,000.

The weekly initial jobless claims number had been signaling that January's labor report would be quite positive. For the week ending February 1st, initial jobless claims dropped down close to 200,000. There were a few weeks in December 2019 when it rose to or near 250,000, albeit with the GM strike as background. Nevertheless, that was temporarily worrisome. But fears about a break in America's labor market strength have now dissipated.

The jobs increase was aided by an uptick in the participation rate, to 63.4% in January from 63.2% in December. In turn, though, the higher participation rate played a role in elevating the seasonally adjusted (SA) unemployment rate from 3.5% to 3.6%.

The not seasonally adjusted (NSA) unemployment rate moved from an unusually low (i.e., for the time of year, winter) 3.4% in December 2019 to 4.0% in the kickoff month of 2020.

Among Major Sectors, Construction in Second Place for Hiring

The sector with by far the biggest bump in employment in January was 'education and health services,' +72,000 jobs. There was a little better balance than usual between education and health care with respect to jobs creation. Education's employment number was +25,000 to health care's +47,000. Over the past several years, the medical community has been a far more reliable generator of new jobs than the school sector.

Among the economy's major subsectors, construction ranked second for jobs creation, at +44,000. Most of the new 'hard hat' jobs, +35,000, were with 'specialty trade contractors.' The residential versus nonresidential new-jobs divide among subtrades was almost even, +18,000 for the former compared with +17,000 for the latter.

Other major sectors with robust employment increases in January were: 'leisure and hospitality,' +36,000; 'transportation and warehousing,' +28,000; 'professional and business services,' +21,000; and 'government,' +19,000.

The +19,000 gain with government was mainly due to local administrations (+20,000), as the jobs counts at the federal (+12,000) and state (-13,000) levels canceled each other out.

Notable for their weak staffing performances in January were 'retail,' -8,000 jobs, and manufacturing, -12,000 jobs.

The manufacturing sector has really been struggling of late. Perhaps with the USMCA pact being settled and almost fully ratified and a Phase One agreement on tariffs and intellectual property with China being reached, manufacturing activity will perk up. There should be a more settled international trading framework going forward.

What's With the Low Y/Y Weekly Earnings in Construction?

On the wage front, there were some shocking numbers in the latest month. For all jobs, the year-over-year weekly and hourly compensation climbs were about where they've been for a long stretch now, +3.1% and +2.5%. Construction workers, as a subset of 'all jobs' were in the same ballpark hourly, at +2.9% y/y, but they fell way behind weekly, only +0.8% y/y.

There was a similar pattern for jobs not including supervisory personnel (i.e., no boss-

Continued on page 8



Photo by Daria Sannikova from Pexels

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Public Policy

Newsom's Proposed California Budget: What Does It Mean for Climate Equity?

[Article was originally posted on <http://greenlining.org>]

By Emi Wang, Alvaro Sanchez,

Californians know that climate change is here, climate change is real, and climate change is the biggest threat to our planet's future. Less known but recently more proven is that racist and discriminatory policies of the past, like redlining, have locked in pollution exposure among low-income communities of color and dramatically increased their climate-related risks. At Greenlining we know that fighting climate change means we must also fight the policy and economic structures that make low-income communities more vulnerable to climate change and less capable of addressing the challenge on their own. To make equity real in our climate fight we must meaningfully prioritize their needs and ensure we achieve direct, meaningful, and assured benefits to priority communities.

In Governor Newsom's recently announced Climate Budget proposal we see just how seriously California takes fighting climate change. The Governor proposes to invest over \$12 billion in a span of five years under a strategy that seeks to mitigate the risks of climate impacts while also reducing greenhouse gases.

The budget proposal includes several new approaches to resourcing California's climate fight that many of us have championed for years and we are excited to explore their opportunities. Taken as a whole, however, the proposal falls short of meaningfully advancing equity and making the transformative investments necessary to comprehensively address climate change impacts in priority communities. We are eager to begin working with the governor's team, the Assembly and the Senate to deliver a Climate Budget that fully addresses poverty and pollution at the same time.

There is a lot to say about the governor's proposal, the first move in a multi-month process culminating in approval of California's budget to fight climate change for fiscal year 2020-2021. In this blog we focus on the budget proposal's top four takeaways for climate equity.

#1: Gov. Newsom Proposes an Integrated and Comprehensive Climate Budget

This year's proposal combines the Greenhouse Gas Reduction Fund, a Climate Resilience Bond, a Climate Catalyst Fund, General Fund One-Time Investments, General Fund Ongoing Expenditures, Existing Bond and Special Fund Expenditures to deliver a \$12,483 billion investment strategy over five years to fight climate change.

This contrasts with previous budget proposals that focused almost exclusively on the GGRF and did not seek multi-year investment strategies, making this year's proposal significantly bigger in size and scope. The proposal incorporates several strategies that advocates have called for over several years, including a multi-year funding strategy, a favorable financing revolving loan fund, and a dedicated funding source for climate resilience and adaptation. Governor Newsom's strategy opens up potential opportunities and could significantly increase the available resources to fight climate change.

At the same time, however, because this is a more comprehensive and long term approach, California must ensure that the strategy does not leave important equity approaches out or lock in strategies with undeveloped equity design. While these numbers are significant, it's worth digging deeper to see whether these investments direct meaningful resources toward the most under-resourced communities.

#2: Climate Budget Needs a More Robust Equity Strategy Across the Board

While the governor's proposal makes important investments that have the potential to advance equity, it is also missing an overall equity strategy, and we have questions about

the new mechanisms that must be addressed before the Climate Budget is finalized.

For the past several years, California has made real equity gains via climate policy and investments. In coalition with our partners and allies, we have worked since 2012 to meaningfully embed equity into the GGRF, one of the approaches included within Gov. Newsom's budget proposal. This work has resulted in equity legislation, targeted funding and robust guidelines. In January 2019, the California Air Resources Board released its Third Investment Plan, a document guiding future investment priorities, and called for California to deepen its commitment to technical assistance and capacity building, community-led transformations, coordinated and comprehensive strategies, and equity. Making equity real in the GGRF looks like:

- **Targeted investments in priority communities:** Starting with SB 535 (De Leon, 2012) and followed by AB 1550 (Gomez, 2016), 35 percent of the GGRF must be invested in our state's priority communities that are disproportionately impacted by poverty and pollution.

Visit link below for the full article

<https://greenlining.org/blog-category/2020/newsoms-proposed-california-budget-what-does-it-mean-for-climate-equity/>

Caleprocure and YOU!

Did you know that you have 2 accounts with caleprocure?

1. The public one (California profile) where we see your information like keywords, parent UNSPSC codes, and websites.
2. The Notification page (where you log into your account) and list the parent UNSPSC codes and their subheadings that match your account with solicitation notifications.

After 11 years, I have found out that the majority of the SB/DVBEs in the data base don't have a clue to these procedures.

I am going to break this down into four segments.

1. Updating your keywords/UNSPSC codes on your profile and notification page
2. Update your Capability Statement, emails, website, business cards
3. Reciprocity Partners
4. California Multiple Awards (CMAS) where applicable.

1. Updating your California Profile and Notification Page. First listen to the 11 minute webinar. It goes through the process step by step without any breaks. <https://www.youtube.com/watch?v=UMQTtSdbJ1k&feature=youtu.be> Then follow the attached instructions. You are only as good as your competitors. So, steal their words! 90% of the advocates search by keywords. The more you have, the better your chances on being called. You want a giant list of words, use the singular, not the plural and don't repeat words. On the California profile, use the parent code, NOT the 8 digit code.

2. The Capability Statement should have 4 things going for it: Call it what it is: a **Capabilities** Statement (You have more than one capability), one page (can be double-sided), the SB or SB-PW or DVBE number be there along with other certifications and their supplier id numbers, UNSPSC PARENT CODES (Codes ending in "00") and their description. Your email, business cards, website should all have your certifications including CMAS with supplier id numbers. Google: capabilities statement examples if you need help in finding the right statement for you! (see handout)

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Access to Capital

Ready to Grow Your Business?

The Perks of a Business Line of Credit

[Article was originally posted on www.nav.com]

By **Jared Hecht**,

It's alarming that, according to a U.S. Bank study, 82 percent of small business failures are due to poor handling of cash flow. Clearly, most businesses need a better understanding of where capital can be obtained quickly and inexpensively.

This is where a business line of credit can help.

Designed to provide small businesses with needed capital, a business line of credit functions similarly to a business credit card or personal line of credit. However, it is much cheaper for getting cash advances. This line of credit can be unsecured up to a certain amount (such as \$100,000), which means you won't have to put up collateral, or it can be secured by a personal or business asset.

The business line of credit is something every business should really have, because having sufficient cash flow at all times is crucial to meet-

ing goals, and ultimately growing the company. Moreover, having this type of credit in your financial playbook comes with perks that make managing and expanding your business easier.

Greater Control of Capital

Unlike a traditional loan, which just provides you with a lump sum of cash to be paid at a fixed or variable interest rate over a certain timeframe, the business line of credit allows you to tap into funds as you need them. This gives you control over how much money you take and when you take it. Additionally, you are only required to pay interest on what you use.

A business line of credit is commonly called revolving credit. This means the lender offers access to a certain amount of capital for an unspecified period. As payments are made, you get access to those funds back. The ability to continually access funds enables greater control over your business's finances, and gives you the freedom to continually make growth-driven decisions.

Don't forget, a business line of credit, if it offers you enough capital, keeps investors--and their tendency to want to control the business--out. According to research completed by Noam Wasserman, a professor at the Harvard Business School, of all the ventures started in the late 1990s and early 2000s, only 50% of founders remained as CEO after three years. Hence, if you want complete management control over your business, a line of credit is a solid funding alternative to traditional investment. Even if you envision investors will have to be part of the picture at some point, a business line of credit allows you to build your business at the start the way you want.

Unmatched Flexibility

You are pretty much free to use money from a business line of credit as deemed fit. It provides you the flexibility to put your cash where it is most needed, when it is most needed. With some closed-end loans, like a CDC/504 real estate loan from the Small Business Administration, you have to use that cash for a certain purpose.

Furthermore, while traditional loans come with fixed monthly payments that may be challenging for young companies to meet, lines of credit boast much more flexible repayment options, making it simpler to navigate the inevitable ups and downs of business cycles. You can pay off a higher percentage of the balance when revenue is up, and just pay off the minimum required when revenue is down.

With such flexibility in how you use the cash and repay, you have the financial space you need to constantly make the right decisions for your company. You don't have to worry about cash flow for any part of your business, because it's there when you need it. And that should give you peace of mind.

Improved Credit

Consider this: in the first half of 2014, according to a survey by Federal Banks, only half of those entrepreneurs who applied for a small business

■ **Continued on page 8**



California Sub-Bid Request Ads

SUKUT CONSTRUCTION

Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Survey, Traffic Control, Dewatering, Earthwork & Site Prep, Paving, Fencing, Landscape Planting & Irrigation, Rebar, Concrete Pumping, Pre-Engineered Building, Waterproofing, Concrete Protective Liner, Painting, Disinfection, Cathodic Protection, Electrical, Controls & Info System, Trucking

SUPPLIERS

Aggregates, Misc. Metals, CIP Concrete, Doors, Windows, Hardware, Cathodic Protection, Packaged Engine Generator System, Precast Manholes, Precast Vaults

City of Newman
Hexavalent Chromium (Cr6) Compliance
Water System Project
Located in Newman, Stanislaus County, California
BID DATE March 3, 2020 at 4:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Eric Bodyfelt

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

NBC Construction & Engineering Inc.

as a "GENERAL CONTRACTOR" is requesting Proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project:

PROJECT TITLE:

MARSHALL ELEMENTARY SCHOOL
EXTERIOR STAIRS

SFUSD Project Number: 12035

BID DATE & TIME: 2/20/2020 @2:00PM

PROJECT LOCATION:

MARSHALL ELEMENTARY SCHOOL
1575 15th Street, San Francisco, CA 94103
Owner: San Francisco Unified School District
NBC Construction & Engineering Inc.
850 South Van Ness Avenue
San Francisco, CA 94110
Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that the District has a Labor Compliance Program (LCP) - Prevailing Wages in effect on this Project and all contractors and subcontractors bidding this project will be required to comply with the LCP. In addition, All the Certified Payrolls (CPR) must be reported through Elation System and DIR website. Bidder is responsible for all shipping and handling fees. Plans are available for viewing at www.e-arc.com/location/san-francisco-hooper-street/ Click on the Order from PlanWell/Public Planroom "button" and search for project name and number. Or contact us.

Please Submit & Fax all proposals
to 800-622-9144

For more information,
Please call Mike Schalchi at (925)-322-7473

SUBCONTRACTOR (LBE) CONTACT REQUEST

"CON/RFO2020-02, Audit Services"

SUBCONTRACTING SPECIALTIES REQUIRED

Deloitte is interested in bidding on RFO2020-02, Audit Services for the Controller's Office. We are seeking qualified LBE candidates that are Certified Public Accountants (CPAs), Certified Forensic Accountants (CFAs), Certified Fraud Examiners (CFEs), and Certified Internal Auditors (CIAs) with experience in the following service areas:

- Service Area 1: Performance Audit, Financial Audit and Attestation Engagement (CPA & CIA)
- Service Area 2: Forensic Accounting and Investigative Services (CFA & CFE)
- Service Area 3: Financial, Management, or Accounting Review Services (CPA)

Please contact

Mary Gillis mgillis@deloitte.com,

if you have candidates that meet these qualifications.

Deloitte

555 Mission St. Ste 1400
San Francisco, CA 94105





California Sub-Bid Request Ads



Tesla, Inc.

Seeks bids from qualified Ethnic Minority-Owned Businesses (i.e. certified SBE, DBE, UDBE, WBE, etc.) for

East Bay Municipal Utility District (EBMUD)

Type of Work soliciting for:

Electrical
PV Installation & General Earthwork (grading, trenching, dust and runoff control, etc.)

Contact

Gordon Bloom at gbloom@tesla.com



Proven Management, Inc.

225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Local Small Business Enterprise (LSB), Minority Business Enterprise (MBE), and Women Business Enterprise (WBE) subcontractors, suppliers, and truckers for the following project:

AERIAL STRUCTURE FALL PROTECTION

A-LINE NORTH

BART CONTRACT NO. 15TC-107

Bids: 3/10/2020 @ 2pm

LSB GOAL - 14% MBE GOAL - 18.2%

WBE GOAL - 9.3%

The work in this contract includes but is not limited to: Concrete Finishing; Metal Welding; Metal Fabrications; On-Rail Vehicle; Rebar; Drilling; Clearing & Grubbing; Landscape; SSWP; Identification & Security; Construction Safety; Temporary Controls; Quality Assurance/Control; Temporary Utilities; Mobilization; Cleaning; Waste Management; Steel Cable Guardrail; Concrete Anchors & Guardrail Post Assembly; Wire Rope Cable Railing

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LSB, MBE, WBE certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested LSB, MBE, WBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following EARLY TRADES ONLY:

Demolition / Earthwork / Drilled Piles (Design-Build) / Shoring (Design-Build)

BALBOA PARK UPPER YARD - DESIGN BUILD BID

2340 San Jose Ave, San Francisco CA

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 3/13/20 @ 2 PM

Voluntary Pre-bid Meeting: TBD

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR SBE/SLBE/DBE/WBE SUBCONTRACTORS AND SUPPLIERS FOR:

Richmond Parkway Transit Center
AC Transit IFB No. 2020-1486

BID DATE: February 27, 2020 @ 1:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Survey, SWPPP Plans, Traffic Control Plans, Temporary Fence, Cold Milling, Sawcutting, Traffic Control, Signage, Misc. Concrete, Striping & Markings, Pavement Fabric, Fencing, Domestic Water, Sewer, Plumbing/Plumbing Connections, Electrical, Seal Coat, Crane, Waterproofing, QC Testing, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available at the following link - <http://www.ac-transit.org/acpronet/2020-1486/>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from SBE/SLBE/DBE/WBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage SBE/SLBE/DBE/WBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Bid #20F-127 Dover Academy
Parking Lot and Drop Off

Fairfield-Suisun Unified School District
BID DATE: February 25, 2020 @ 9:00 AM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Electrical, Landscape, Minor Concrete, Striping, Signs, Survey, Fencing, Shade Structures, Tree Demo, SWPPP, and Construction Materials

Terry Zahner (510-809-3479 tzahner@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Santa Cruz, Newell Creek Dam Inlet/Outlet Replacement Project in the San Lorenzo Valley, CA.

<http://www.mbdba.org/> / <http://www.epa.gov/>
<http://www.sba.gov/> / <http://www.californiaucp.org/>

Subcontractors and Suppliers for the following project:

Newell Creek Dam Inlet/Outlet Replacement

Project CWO: 19-013

Owner: City of Santa Cruz

Bid Date: March 5, 2020 @ 1:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Anchoring • Concrete Pumping • Concrete Supply • Concrete Reinforcement • Cast-in-Place Concrete • Concrete Forms & Accessories • Concrete, Precast • Carpentry • Clear & Grub • Drilling & Blasting Geotechnical Monitoring • Grouting • Demolition • Dewatering • Diving • Electrical • Erosion Control Equipment • Hydroseeding • Instrumentation & Controls • Masonry • Metals • Openings • Paintings & Coatings CISS Piling • Piping & Valves • QA/QC • Roofing • Riprap • Shoring • Sheet Metal • Shoring • Shotcrete Structural Steel • Specialties • Street Sweeping • Surveying • SWPPP • Temp Utilities • Thermal & Moisture Protection • Trucking & Hauling • Tree Removal • Water Truck

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due

February 28, 2020 and Quotes

NO LATER THAN March 4, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/north-ern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for permanent material Suppliers on this project.

CA Drinking Water State Revolving Fund (DWSRF) applies

Water Infrastructure Finance and Innovation Act (WIFIA) applies

American Iron and Steel requirements apply
Davis-Bacon Wages apply

CA Lic. 433176

DIR #: 1000001147

An Equal Opportunity Employer



Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of San Mateo, Underground Flow Equalization System (UFES) Package Project in San Mateo, CA.

<http://www.mbdba.org/> / <http://www.epa.gov/>
<http://www.sba.gov/> / <http://www.californiaucp.org/>

Subcontractors and Suppliers for the following project:

Underground Flow Equalization System Package
Project Project No.: 465003-46514-0553-46320

Owner: City of San Mateo

Bid Date: March 5, 2020 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Asphalt Paving • Concrete Pumping • Concrete Supply Concrete Reinforcement • Minor Concrete Cast-in-Place Concrete • Concrete Forms & Accessories • Concrete, Precast • Grouting • Deep Soil Mixing Demolition • Dewatering • Drywall • Electrical • Erosion Control • WTP Equipment • Fencing & Gates • Fire Detection & Alarms • Flooring • FRP Tanks • Geotextiles • HVAC • Horizontal Drilling • Instrumentation & Controls • Joint Sealant • Landscaping • Masonry • Metals • Openings • Metal Decking • Micropiles • Paintings & Coatings • Pavement Markings • Piling • Piping & Valves • Roofing • Signage • Sheet Metal • Shoring Structural Steel • Specialties • Street Sweeping • SWPPP • Thermal & Moisture Protection • Tiebacks • Trucking & Hauling • Tree Removal • Water Truck

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

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Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/north-ern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Water Infrastructure Finance and Innovation Act (WIFIA) applies

American Iron and Steel requirements apply
Davis-Bacon Wages apply

CA Lic. 433176

DIR #: 1000001147

An Equal Opportunity Employer

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003

Phone: (805) 642-0121 • Fax: (805) 650-9015

Contact: Arnold Tostado • Email: atostado@taftelectric.com

Invites sub-bids from qualified DBE businesses for the following project:

Agency: CALTRANS

PWCP 16-007 - C/O Lancaster - 2017 Traffic Signal Updates

Location: Lancaster, CA

BID DATE: February 20, 2020

Scope of work/Trades: Traffic Control, Striping & Signage, Concrete sidewalks, Electrical Material.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

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California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS RTE 50 - STATE HIGHWAY IN EL DORADO COUNTY IN AND NEAR PLACERVILLE FROM MOSQUITO ROAD UNDERCROSSING TO SCHNELL SCHOOL ROAD UNDERCROSSING AND FROM 0.2 MILE WEST OF STILL MEADOW ROAD TO 0.2 MILE EAST OF CARSON ROAD

Contract No. 03-4E62U4
Federal Aid Project No. ACNH-P050(152)E
Disadvantaged Business Enterprise Goal Assigned is 16%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: FEBRUARY 19TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGISTS CONSULTANT, BRIDGE DECK RESURFACING, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRTE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**YOSEMITE SLOUGH NORTH SHORELINE PARK IMPROVEMENTS - PHASE 2A
CANDLESTICK POINT STATE RECREATION AREA
No. C19E0039**

Disadvantaged Veteran Business Enterprise
Goal Assigned is 6%

OWNER:
STATE OF CALIFORNIA
NATURAL RESOURCES AGENCY
DEPARTMENT OF PARKS AND RECREATION
One Capitol Mall, Suite 410,
Sacramento, CA 95816

BID DATE: FEBRUARY 26TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Veteran Business Enterprises and Small Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CONCRETE (CURB, GUTTER, SIDEWALK), BRICK PAVERS, FENCING/GATES, UNDERGROUND (STORM, SEWER, WATER), ELECTRICAL (STREET LIGHT), STRIPE/SIGNS, LANDSCAPE & IRRIGATION, EROSION CONTROL SEEDING, TRUCKING, SWEEPING, AGGREGATE BASE SUPPLY AND ASPHALT CONCRETE SUPPLY.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at Department of General Services' (DGS) website at: <https://caleprocure.ca.gov/pages/Events-BS3/event-search.aspx>

- Event Name: C19E0039. Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS RTE 162 - STATE HIGHWAY IN BUTTE COUNTY IN AND NEAR OROVILLE FROM 0.8 MILE EAST OF WILBUR ROAD TO FEATHER RIVER BRIDGE
Contract No. 03-1G6604**

Disadvantaged Veteran Business Enterprise
Goal Assigned is 3%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: FEBRUARY 20TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 162
CONSTRUCTION ON STATE HIGHWAY IN GLENN COUNTY NEAR WILLOWS FROM 2.3 MILES EAST OF NYE CREEK BRIDGE TO 0.2 MILE WEST OF ROUTE 162/5 SEPARATION**

Contract No. 03-1G6704,
Federal Aid Project No. ACST-S162(041)E
Disadvantaged Business Enterprise Goal Assigned is 12%

OWNER: STATE OF CALIFORNIA -
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: FEBRUARY 26, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, METAL BEAM GUARDRAIL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**HESPERIAN BLVD. CORRIDOR IMPROVEMENT
PROJECT FROM EMBERS WAY TO
WEST A STREET, SAN LORENZO AREA,
ALAMEDA COUNTY**
Specification No. 2385
MBE Goal - 15% WBE Goal 5%

OWNER:

COUNTY OF ALAMEDA

951 Turner Court, Room 300, Hayward, CA 94545
NEW BID DATE: FEBRUARY 25, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/
DEMOLITION, CONSTRUCTION AREA SIGNS,
ELECTRICAL, FENCING, HAZARDOUS MATE-
RIAL, LANDSCAPING/IRRIGATION, MINOR CON-
CRETE, MINOR CONCRETE STRUCTURE, PAVING
STONE, ROADSIDE SIGNS, STRIPING, SURVEY/
STAKING, SWPPP PREP/WATER POLLUTION
CONTROL PLAN PREP, TEMPORARY EROSION
CONTROL, TRAFFIC CONTROL SYSTEM, UNDER-
GROUND, TRUCKING, WATER TRUCKS, STREET
SWEEPING, CLASS 2 AGGREGATE BASE MATE-
RIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at
our offices located at 11555 Dublin Boulevard,
Dublin, CA or 7700 College Town Drive, Sacra-
mento, CA, or at your local Builders Exchange,
or reviewed and downloaded from the ftp site at
[ftp://ftp%25desilvagates.com:f7pa55wd@pub.
desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is
ftp@desilvagates.com and password is f7pa55wd)
or from the Owner's site at [www.dot.ca.gov/hq/
esc/oe/weekly_ads/all_adv_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention
of Estimator Victor Le. If you have questions for
the Estimator, call at (925) 829-9220. When sub-
mitting any public works bid please include your
DUNS number and DIR number. For questions
regarding registration for DIR use the link at:
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need MBE/WBE support services and as-
sistance in obtaining bonding, lines of credit,
insurance, necessary equipment, materials and/
or supplies or related assistance or services, for
this project call the Estimator at (925) 829-9220,
or contact your local Small Business Develop-
ment Center Network (<http://californiasbdc.org>)
or contact the California Southwest Transporta-
tion Resource Center ([www.transportation.gov/
osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout por-
tions of work to increase the expectation of meet-
ing the MBE/WBE goal.

At our discretion, 100% Payment and 100% Per-
formance bonds may be required as a subcon-
tract condition. This will be a PREVAILING WAGE
JOB. DGC is an Equal Opportunity/Affirmative
Action Employer.

Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Sheree Schoenherr
Email: estimating@graniterock.com

**REQUESTING SUB-QUOTES FROM
QUALIFIED MBE, WBE, OBE, SBE, LBE,
DVBE SUBCONTRACTORS/SUPPLIERS/
TRUCKERS FOR:**

**Rodeo Downtown Infrastructure Project
Project No. 0662-6R4125
Owner: County of Contra Costa
Engineers' Estimate: \$715,000
BID DATE: February 25, 2020 @ 2:00 PM**

Items of work include but are not limited to:
Lead Compliance Plan, Construction Area Signs,
Traffic Control, Water Pollution Control, Rock
Slope Protection Material, Structure & Concrete
Backfill Material, Erosion Control, Minor Con-
crete, Signs, Midwest Guardrail System, Land-
scaping, Grinding, Precast Concrete, Striping,
Pavement Markings and Trucking.

Granite Rock Company 'Graniterock' is signa-
tory to Operating Engineers, Laborers, Team-
sters, Carpenters and Cement Masons unions.
100% performance and payment bonds will be
required from a qualified surety company for the
full amount of the subcontract price. Bonding as-
sistance is available. Graniterock will pay bond
premium up to 1.5%. In addition to bonding
assistance, subcontractors are encouraged to
contact Graniterock Estimating with questions
regarding obtaining lines of credit, insurance,
equipment, materials and/or supplies, or with
any questions you may have. Subcontractors
must possess a current contractor's license, DIR
number, insurance and worker's compensation
coverage. Subcontractors will be required to
enter into our standard contract. Graniterock
intends to work cooperatively with all qualified
firms seeking work on this project.

We are an Equal Opportunity Employer



Case Pacific Company

Contact: Rob DeFrancis
2121 Ardmore Road, Paso Robles, CA 93446-7199
925-449-2590 Ext. 11 - Phone
925-605-8377 - Mobile
925-449-6150 - Fax
rdefrancis@casepacific.com
www.casepacific.com

**Marina Middle School Seismic Retrofit Project
SFUSD Project No. 11739
Bid Date: 2/25/2020**

Services Needed: Case Pacific Company is request-
ing quotes from all qualified subcontractors and sup-
pliers including DVBE firms for removal and or protec-
tion of fixtures, wall sawing, demo, shotcrete, portable
toilets/sinks, construction fencing, temporary power
and general construction supplies.

Requirements: Case Pacific Company is an Equal
Opportunity Employer. Case Pacific Company is sig-
natory with the Operating Engineers and Laborers
Union. Plans and Specifications for this project are
available to review upon request, or on isqft. Scope
letters (including subcontractor conditions & excep-
tions) should be received 24 hours prior to bid time
to allow for proper evaluation and review. 100%
performance and payment bonds may be required
for full amount of subcontract price. Subcontractors
must possess a current applicable contractors license,
insurance and workers compensation meeting Case
Pacific Company and SFUSD minimum requirements
and will be required to sign Case Pacific Company's
Standard Subcontract.



P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Brad Schieckoff
Email: BradS@src.com & estimating@src.com

Sub-Bids Requested From
DBE, MBE, WBE, SBE, SBRA, LSAF, HUB
Subcontractors & Suppliers for:

**OWNER: CITY OF NEWMAN
HEXAVALENT CHROMIUM (CR6)
COMPLIANCE WATER SYSTEM PROJECT
BIDDING MARCH 3, 2020 AT 4PM.**

Scope of Work: Project consists of the completion of
Well No. 10 equipping and installation and equipping
of a booster pump station, transmission and distribu-
tion mains, and water services in Newman, CA. The
work includes, but is not limited to: site grading; a
new well pump, motor, controls; piping, valves and
appurtenances; 1.0 MG water storage tank; three
new booster pumps and motors; concrete, electrical
work; approximately 463 LF of 8-inch transmission
main, 2,723 LF of 16-inch transmission main; 614 LF of
6-inch water services; tie-in to the existing system and
associated work, and all other items not mentioned
above that are required by the Contract Documents.
This project is funded through a Drinking Water State
Revolving Fund (DWSRF) with specific requirements
for bidding and performance.

DBE Work Available/ Items of Work:

**Traffic Control, Erosion Control, Demo, Clear and
Grub, Earthwork, Trenching, Paving, Fence, Con-
crete, Pre-Cast, Metal, Painting, Metal Building, Sign
and safety equipment, Storage tank, Pipe, valve, etc,
pump treatment system, Electrical, HVAC, Trucking,
Rebar, Aggregate Supply, Masonry, Landscaping**

If a portion of the work is too large for you to handle,
contact us and we will try and break it into smaller por-
tions

Subcontractors and suppliers must be licensed to
conduct business in the state of California. Must be
able to provide payment and performance bonds pro-
vided by approved surety company. SRC will pay bond
premium up to 1.5% of subcontract amount and will
assist with insurance compliance. SRC will work with
subcontractors on joint check agreements. Plans and
specs are available for viewing at our Folsom office
and upon request will provide FTP site for electronic
viewing of project.

Bonding, insurance, lines of credit and any techni-
cal assistance or information related to the plans or
specifications for the work will be made available.
Assistance with obtaining necessary equipment, sup-
plies, materials, or related assistance or services for
this project will also be offered.



RCS Inc.

Kim Romero, President
kromero777@gmail.com
1-562-307-7734
www.rcsinc.info
SBE/DBE/MBE Certified
DIR Certified

**California Located
Servicing the Contractor with
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Negotiation, Claim Assessment, Schedule
Delay, Disruption, Impact and Acceleration
Analysis, Settlement Negotiation, Litigation
Support, Arbitration Support, Expert
Reporting and Testimony.



431 Payran Street, Petaluma, CA 94952
Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL
STATE OF CALIFORNIA DGS CERTIFIED
DVBE SUBCONTRACTORS & SUPPLIERS
and ALL QUALIFIED SUBCONTRACTORS &
SUPPLIERS FOR ALL TRADES FOR THE
FOLLOWING PROJECT:

**MARINA MIDDLE SCHOOL SEISMIC RETROFIT
- SOIL IMPROVEMENTS
SAN FRANCISCO, CA
SFUSD Project #11739**

BID DATE: February 25, 2020 @ 2:00pm

ESTIMATE: \$2,500,000

Trades needed but not limited to: Concrete,
Reinforcing Steel, Cement Plaster Repair, Paint-
ing, Haz Mat, Compaction Grouting, Chemical
Grouting

All contractors shall be registered with the De-
partment of Industrial Relations pursuant to La-
bor Code Section 1725.5 to be qualified to bid
on, be listed in a bid proposal (submitted on or
after March 1, 2015) or be awarded a contract for
public work on a public works project (awarded
on or after April 1, 2015). In addition, they are
subject to the requirements of Section 4104 of
the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSIS-
TANCE AVAILABLE. PLANS AVAILABLE IN GC'S
PLAN ROOM. SUCCESSFUL SUBCONTRACTORS
WILL BE REQUIRED TO SIGN ARNTZ BUILDERS,
INC. STANDARD SUBCONTRACT AGREEMENT
WHICH INCLUDES ARNTZ BUILDERS, INC. RE-
QUIREMENT THAT SUBCONTRACTORS PRO-
VIDE A 100% FAITHFUL PERFORMANCE AND
PAYMENT BOND OF THE SUBCONTRACT PRICE
FROM A TREASURY LISTED SURETY COMPANY
ACCEPTABLE TO ARNTZ BUILDERS. BOND PRE-
MIUM TO BE INCLUDED IN BID AS A SEPARATE
ITEM. SUBCONTRACTORS WILL BE REQUIRED
TO PROVIDE A WAIVER OF SUBROGATION EN-
DORSEMENT TO THEIR WORKERS COMPENSA-
TION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S
AND LABORER'S
COLLECTIVE BARGAINING AGREEMENTS
AN EQUAL OPPORTUNITY EMPLOYER

ADVERTISE YOUR AD HERE

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readership of 75,000,
SBE reaches a diverse
audience, cutting across
ethnic and gender lines
as well as traditional
industry segments.**



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Business Toolkit

6 Negotiating Tactics for Fast Growth-Minded Businesses

By Merilee Kern, MBA,

In business, it would be difficult if not impossible to achieve a notable measure of success without having inked a significant number of agreements with other parties—most appreciably with conflicts inherent in the process having been pleasingly overcome for all involved. Whether negotiating a sale with an existing customer or prospective new account, contracts with vendors, deals with company and industry stakeholders, a M&A situation, the salary of a new hire or any other, negotiating is a fundamental driver of a company's prosperity. The better company personnel are at negotiating, the more successful it will be. It's that simple. Of course, negotiation is a learned skill that one must first master and then continue to hone—one involving psychological intuition, emotional control, cognitive agility and even creativity combined with practical and tactical skill.

So important is this function and the dynamic the outcome establishes, the nonprofit public policy research organization The Brookings Institution offers a "Negotiation: Strategies for Results" course helping people learn, among other things, how to "enhance the quality and logic of negotiation agreements; and, as a result, increase the likelihood of true consensus."

The institute's approach of leaning on logic as a key driver in facilitating desired outcomes—and experiencing that "winning" vis a vis an outcome of genuine unanimity—intrigued me. So often, fast track companies in particular have a "win at all costs" mentality, and one might pontificate that a fast track might be even faster should the mindset shift to curating equitable "win-wins," instead. However, no matter the balance of the proverbial scale relative to who realized the better end of the deal, negotiation prowess is nothing short of mission critical when it comes to realizing successful agreements—for fast-growth companies in particular and certainly for other business who aspire to uptick gains on a fast track.

With this understanding, I reached out to senior-level international negotiation consultant Ruth Shlossman for some fresh tips on how fast trackers in particular can facilitate strategic agreements more effortlessly and efficiently. And deliver Shlossman did, which was no surprise given her lofty pedigree in the negotiation space, perhaps best exemplified by her newly-released title "Negotiate with Ease"—a book billed as one "guaranteed" to help readers negotiate successfully.

Through that exchange, Shlossman kindly offered up these six key negotiation truths and strategies that, she asserts, can significantly help propel fast growth-minded businesses.

1. Facts over emotions: Negotiate based on actualities

While it seems elementary, this idea is worth a foundational mention as a shocking number of professionals approach the negotiation table wildly under-prepared. Before entering into any negotiation, you need to know your facts and be ready, willing and able to present them well. For example, if you are negotiating about a trade, you should know your costs including engineer services, raw material fluctuations, delivery options, consignment costs and currency concerns. Identify the core issues and how they will affect the various outcome of the bargain.

Before reaching an agreement, make sure you understand what it constitutes and the value it brings to you. Failure to understand what you are agreeing to, from every viewpoint, can result in a costly concession that you may never have an opportunity to change.

Take time to understand the other person or company as much as possible. Also understand the issue that you will be negotiating, and what each of the parties expects. For instance, if you are conferring to buy a new building, several issues are worth considering. The length of time the property has been on sale, the number of buildings on sale in the area and the possibility of zoning changes. As you think of such issues, you will identify which can serve as leverage to gain the most out of the agreement.

2. Make a trade with every concession

From the start, you should consider and include every possibility of the negotiated agreement. Think about each various facet of the deal upfront and consider the risks of making costly concessions related to any or all. One method that is used in the Chinese culture is where negotiations are conducted with a long-term mindset. You need to consider factors like the ten-year plan of the other company and what would happen if technology changes or demand doubles. Think of what would happen in case of raw material shortages or if the company gets acquired by another. Considering such "what if" scenarios can save you in terms of money, time and the stress of negotiating.

It's also prudent to look for any clues about the other person's underlying interest, which will better enable you to negotiate on what matters to that person. For instance, timing may be the most important factor for the other party when you are considering a merger and acquisition. Perhaps upfront costs may be their deciding factor when entering into an investment. For you to be a solid negotiator, you need to take the approach of a detective and seek to identify the interests of the other party to parlay.

3. Avoid being transactional—see the bigger picture

After identifying the core issues in a negotiation, develop the best possible outcome—optimally equitably for all involved. Also known as the Best Agreement to Make (BAM), this should be your opening offer. At the same time, think about your target, possible final offer and what you may use as a "Plan B." Consider the various possible negotiation's outcomes, including potential future problems related to each. A successful result is one that's pegged on the identification and even anticipation of potential problems, allowing you to take a stance that benefits you the most.

4. Align with stakeholder interests

In any negotiation, it's imperative to identify your company's true interest and negotiate to align that strategic interest with deal terms. When negotiating with new clients or suppliers, the stakes of a fast track company are usually higher. How a negotiated agreement begins determines the way forward, even for the decades to come. Since it is often more difficult to change an agreement than to create one, it is also important to start on a high note. The moment you erroneously say "yes" in a negotiation, keep in mind it can be both costly and painful to turn



Image credit by www.pexels.com

that "yes" to a "no" or back down later on. So, proffer affirmations judiciously.

The most important thing for your company could be a longer contract, joint PR, training, a new way of tracking orders or teaming up to improve engineering services. Whatever the interests are, ensure you are speaking on behalf of your company's stakeholders. This could include members of the marketing team, engineering services, accounts payables, operation or the core leadership team. Think of the hidden costs in the terms being negotiated to avoid entering into an agreement that will end up being costly in the long run.

5. Don't open fair, open assertively

The importance of having perfect information cannot be overemphasized. Your opening offer can only be deemed credible if it's based on adequate information and facts. Many experts believe that negotiators who open assertively, though NOT aggressively, end up with the best deal. Also, when negotiating with a party you've done so with previously, approach each deal individually and with a beginner's mind—no matter how similar they may be. Don't start where your previous negotiations ended. Several things may have changed; policies, goals or the nature of the product all may be impacted.

When you are opening your negotiations, you should start with the BAM, which is to say the most assertive offer. While some people open at their target or goal, this is usually a huge mistake. Unlike BAM, the target lacks the flexibility needed in negotiations. By starting with the BAM, you will be opening assertively and with the ability to "give" by making strategic concessions. A good way of developing your BAM is considering the core issues and possible changes, including the various favorable options, potential changes in pricing when a new supplier emerges or effects of possible shifts in technology.

6. Embrace conflict and discomfort

As you start your negotiations for a fast-growth company (or with that mindset), think about your BAM—that all-important opening position or offer. Ensure that the core issues you bring forth are adaptable based on concessions offered and taken. The most important thing is to be

prepared for changes and be willing and able to act accordingly. For example, your counterpart may make an unreasonable counteroffer. The appropriate approach is to avoid responding with a counteroffer as this will actually give their credibility. Instead, ask them to explain why they are asking something that seems unreasonable to you. Also, however uncomfortable it may be for everyone, take your time to respond appropriately—and calmly—to conflict in pursuit of better outcomes.

Time is an enemy of fast-growth company negotiations. You will most likely be pressured to get the deal done in the shortest time possible. The trick is taking your time and avoid succumbing to such pressures while still being sensitive to timing issues. Explain to your stakeholders the importance of a well-negotiated agreement and the favorable bottom line impacts that can be realized by taking the appropriate amount of time to deliberate and navigate the deal. Do your utmost to remain in control of the negotiation timeline and agenda. Most importantly, be proactive in the negotiations rather than reactive.

Fast trackers would do well to read, and perhaps re-read, these tips from Shlossman slowly—but implement them quickly—to negotiate more confidently, skillfully and shrewdly and, in turn, realize (and sustain) rapid advancement of your own.

As the Executive Editor and Producer of "The Luxe List," Merilee Kern, MBA is an internationally-regarded brand analyst, strategist and futurist. As a prolific branding and marketplace trends pundit, Merilee spotlights noteworthy industry innovators, change makers, movers and shakers. This includes field experts and thought leaders, brands, products, services, destinations and events across all categories. Connect with her at www.TheLuxeList.com / Instagram www.Instagram.com/LuxeListReports / Twitter www.Twitter.com/LuxeListReports / Facebook www.Facebook.com/LuxeListReports / LinkedIn www.Linkedin.com/in/MerileeKern.

Source:

<https://www.brookings.edu/courses/negotiation-strategies-results/>



California Sub-Bid Request Ads

Balfour Beatty

Project Description: Sterling Natural Resource Center (SNRC)
Project Location: 25376 5th Street, San Bernardino, CA 92410
Owner: East Valley Water District
Bid Date: Thursday March 19, 2020

SUBCONTRACTOR BIDS ARE SOUGHT FOR THE FOLLOWING TRADE(S)

Balfour Beatty Infrastructure, Inc. is the Design Builder on this project. We are soliciting proposals for Bid Packages #06 Millwork and Cabinets; 08A Aluminum Storefront & Glazing; 08B Overhead Coiling Door; 09A Metal Framing, Drywall, Doors & Hardware, Fiber Cement Board, Insulation; 09B Tile; 09D Acoustical Ceilings and Wall Panels; 10A Specialties; at this time. This is a \$150M progressive design-build project funded by the California State Revolving Fund (CASRF) and as such Balfour Beatty is seeking interested Disadvantaged Business Enterprises (DBE) as defined by the CASRF Guidelines (including MBE, SBE, SBRA, LSAF & HUB). Prospective bidders must be certified by SBA, CDOT, or USEPA at the time of bid opening make good faith efforts to hire San Bernardino/ Highland Area residents This project is also to include implementation of American Iron and Steel (AIS) provisions of P.L. 113-76, Consolidated Appropriations Act, 2014. Balfour Beatty is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable contract documents. Proposals must be valid for ninety (90) days from the time of submission.

PLANS & SPECIFICATIONS: Project Bid Documents may be viewed at BBII's office by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://secure.smartinsight.co/#/PublicBidProject/411236>

Subcontractors and Suppliers are responsible for reading and acknowledging all Specifications and Addenda.

BONDING & INSURANCE: Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by BBII. Bonding cost assistance is available. Subcontractors should expect to sign the standard BBII subcontract agreement and provide a waiver of subrogation. Please contact BBII at 707-427-8900 for bonding and other types of assistance.

QUESTIONS: For questions regarding the bid, please contact Carla Becker at 909-751-4025
Email: cbecker@balfourbeattyus.com, or in writing to: PO Box 1786, San Bernardino, CA 92402

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:
**PROGRESSIVE DESIGN AND BUILD PUMP STATIONS IMPROVEMENTS
MENLO PARK PUMP STATION & BELMONT GRAVITY PIPELINE**

Owner: Silicon Valley Clean Water
Location: Redwood City, CA

Bid Date: February 17, 2020 @ 2:00 P.M.

J.F. Shea / Parsons, a Joint Venture

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

JF Shea/Parsons JV is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Traffic Control, Erosion Control, Demolition, Abatement, Geotextiles, AC Paving, Microtunneling, Yard Pipe, PVC, Chain Link Fencing, Ready-Mix Concrete, Reinforcing Steel, Masonry, Structural Steel, Miscellaneous Metals, Waterproofing, Roofing, Sheet Metal, Sealants, FRP Doors/Frames/Hardware, Painting & Coatings, ID Devices, Equipment, and Hoists/Monorails/Bridge Cranes

Plans and Specifications:

Email your request to lori.olivas@jfshea.com. Plans may also be viewed at our Walnut Office.

JF Shea/Parsons JV is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. JF Shea/Parsons JV expects potential subcontractors to be bondable. JF Shea/Parsons JV will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

U.S. Jobs Creation Juggernaut Roared Again in January



Continued from page 1

es). For all such workers, the hourly and weekly increases were +3.3% y/y and +2.7% y/y. For construction workers, they were +2.5% y/y, which was maybe okay, but only +0.7% weekly, which is hard to understand.

The demand for construction workers is said to remain strong and the jobless rate in the industry continues to be minimal. Construction's NSA unemployment rate in January 2019 was 5.4%, up from December's 5.0%, but a decent improvement on January 2018's 6.4%.

Canada Added 35,000 Jobs, But Not in Services

Canada's employment picture in January, as calculated by Statistics Canada, improved to the tune of +35,000 jobs. Furthermore, the SA unemployment rate north of the border tightened a bit more, to 5.5% in the latest month from 5.6% in the final period of last year.

In a departure from normal, however, the number of jobs with services-providing employers dropped in the latest month, by -15,000. Coming to the rescue were the manufacturing and construction sectors, with hiring increases of +21,000 and +16,000 respectively.

Canadian manufacturing employment is still down year-over-year, -0.7%, but construction employment is up a solid +3.6%.

All the new jobs in Canada in January were full-time (+36,000), as part-time work contracted marginally (-1,000).

As for year-over-year jobs creation, Canada and the U.S. are now in a tie with respect to both total and services-related employment. For 'total,' they're both at +1.4%; for 'services,' they're both at +1.6%.

In construction, though, it's Canada at +3.6% to America's +1.9%. In manufacturing, neither nation has much to brag about, although the U.S. is leading at +0.2% versus Canada's -0.7%.

Ontario Contributes 78% of National Jobs Increase

The provinces with the fastest employment growth in the latest month were Prince Edward Island, +6.4%, and Ontario, +2.8%. PEI's percentage increase is fun to observe and mention, but the province has a low population base. Ontario's pickup is many times more significant.

Over the latest 12-month period, Canada's total jobs increase has been +268,000, with 209,000 coming from Ontario alone. Ontario, with about 38% of the nation's population, has accounted for 78% of Canada's total jobs climb, January 2018 to January 2019.

The province with the lowest unemployment rate presently is British Columbia, 4.5%. Tied for second are Manitoba and Quebec, both at 5.1%. Ontario is another short step back, at 5.2%.

SOURCE:

www.constructconnect.com/blog/u.s.-jobs-creation-juggernaut-roared-again-in-january

The Perks of a Business Line of Credit

Continued from page 3

loan received any sort of capital. The reasons for this shocking percentage of denials abound, but undoubtedly bad credit or no credit was a main factor.

Although a business line of credit can provide cash flow when needed, you may need other funding at some point. Small business loans can provide lots of capital at manageable interest rates, and are thus an attractive funding source. For many businesses, the best way to get a good enough credit score for a favorable loan is by establishing a positive credit history with a business line of credit. This requires making payments on time and keeping a low balance.

Hence, a business line of credit gives you the opportunity to build yourself into a known reliable borrower. That will aid you in obtaining capital

from lenders and investors, and therefore help you in driving your company to a brighter future.

Low Interest Rates

Most unsecured business lines of credit follow the prime lending rate. This rate does fluctuate and is usually much less than a credit card's interest rate.

If you consistently pay on time, rates will stay on the low end and you will enjoy cheaper access to capital (and potentially higher credit limits). On the other hand, if you miss payments and/or underpay, rates will rise and debt will accumulate, which can limit your access to capital and stall growth.

A Quick Source of Funds for Short-Term Needs

When you're running the business, you need to be focused on the product and delighting your

clients. You don't want a new project to get stopped in its tracks because you're a dollar short and don't have time to apply for a loan.

A business line of credit, even if you find you use it infrequently, can come in handy in so many circumstances because the funds can be accessed almost instantly. For example, you can use the credit line for paying salary to contractors who helped with a big project, injecting capital to make up for late-paying clients, fixing broken equipment, and whatever else comes up.

Simply put, a business line of credit is the backup you require to take your mind off money, and have fun running your business.

Making the Business Line of Credit Work for You

You want to take advantage of all these perks, but you don't want to overindulge. All too often young businesses mismanage finances and use

too much of this business line of credit, which limits the very financial control and flexibility they sought when applying.

As mentioned, a business line of credit carries many benefits and is a must-have for any business if you can utilize it carefully and strategically for short-term funding needs, like upgrading the office or financing a marketing campaign. If it gets tied in long-term investments, it can be dangerous.

So, learn all you can, set clear rules for using the line of credit, and stay diligent. Then, you'll start to reap the benefits of this wonderful funding source.

SOURCE:

<https://www.inc.com/jared-hecht/the-perks-of-a-business-line-of-credit.html>

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event 000003196 /
Contract No. 100016635

GOLDEN GATE HEIGHTS PLAYGROUND & FIELD RENOVATION (PW GGP & FLD RENOV)

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on March 4, 2020**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work to be done under this contract is located at Golden Gate Heights Playground, 2041 12th Avenue in San Francisco and consists of site improvements with demolition, grading; drainage; soil improvement; utility work; structural concrete work; paving; new playground; fencing; lawn replacement, planting and irrigation, and additional work; all as shown on the drawings and as specified in these Specifications. The time allowed for completion is 245 consecutive calendar days. The Engineer's estimate is approximately \$1,286,000. For more information, contact the Project Manager, **Alexis Ward** at (415) 581-2549.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **19%**. Call Finbarr Jewell at (415) 558-4080 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **February 13, 2020 at 9am** at Golden Gate Heights Playground, 2041 12th Avenue. In the event of rain, meeting will be held at 30 Van Ness Ave, 3rd floor, Suite 3000. Confirm via email to alexis.ward@sfgov.org.

For information on the City's Surety Bond Program, call 415-986-3999 or bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

2/13/20

CNS-3341154#

SMALL BUSINESS EXCHANGE

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

**Madison Park Academy Video Surveillance
Installation Project
400 Capistrano Drive, Oakland, California 94603
Project No. 20107**

Project consists of:

Installation of interior and exterior cameras as well programming of the existing cameras. The selected vendor will be responsible for the installation of the Dell R540 servers as well as the Milestone software/camera license and programming. Specifications and details will be available at East Blue Print. Please note that the selected vendor must be Milestone Certified in house and not use subcontractor for use of their certification.

Engineer's Estimate: **\$100,000.00**

Project Manager for this project is **Richard Rogers**, who can be reached at **(510) 535-7048**.

This Contract IS subject to prequalification pursuant to Public Contract Code section 20111.6.

The Prequalification package can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Packages are towards the Bottom of page.

This Contract is subject to the District's Project Labor Agreement

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

1. Contract Documents will be available on or after **Thursday, February 13, 2020**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of busi-

ness, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

The Contract Time shall be Sixty (60) calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **Thursday, February 27, 2020 until 2:30 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

Mandatory pre-bid site visit will be held on **Thursday, February 13, 2020 at 10:00 a.m.**, located at: **Front Entrance of Madison Site**. Bidders not attending the **site visit** will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class C-7 Low Voltage Systems and/or C-10 Electrical Contractor License** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389672-00

Fictitious Business Name(s):
Ameri-Core
Address
1308 B Hayes Street, San Francisco, CA 94117
Full Name of Registrant #1
Jonah Dolese
Address of Registrant #1
368 Springbrook Dr., Vallejo, CA 94591
Full Name of Registrant #2
Jeffrey Gonzales
Address of Registrant #2
837 Laurel Avenue, Burlingame, CA 94010

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-20-2020**

Signed: **Jonah Dolese**

This statement was filed with the County Clerk of San Francisco County on **01-30-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
01/29/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389523-00

Fictitious Business Name(s):
Aster Health & Wellness
Address
1405 Van Ness Avenue #603, San Francisco, CA 94109
Full Name of Registrant #1
Vanessa Harris
Address of Registrant #1
1405 Van Ness Avenue #603, San Francisco, CA 94109

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/18/2020**

Signed: **Vanessa Harris**

This statement was filed with the County Clerk of San Francisco County on **01/21/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/21/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389764-00

Fictitious Business Name(s):
Dreamin Apparel Design Studio
Address
514 Ashbury Street, San Francisco, CA 94117
Full Name of Registrant #1
Violet M. Watson
Address of Registrant #1
514 Ashbury Street, San Francisco, CA 94117

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/30/2020**

Signed: **Violet M. Watson**

This statement was filed with the County Clerk of San Francisco County on **02/05/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
02/05/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389706-00

Fictitious Business Name(s):
Kerry Watson Skin Care
Address
1527 9th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Kerry Watson Skin Care LLC (CA)
Address of Registrant #1
1527 9th Avenue, San Francisco, CA 94122

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/20/2019**

Signed: **Kerrin Watson**

This statement was filed with the County Clerk of San Francisco County on **02-3-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02/03/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389652-00

Fictitious Business Name(s):
Life Is Cozy
Address
77 Van Ness Avenue, Apt #605, San Francisco, CA 94102
Full Name of Registrant #1
Kseniia Naidyon
Address of Registrant #1
77 Van Ness Avenue, Apt #605, San Francisco, CA 94102

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2020**

Signed: **Kseniia Naidyon**

This statement was filed with the County Clerk of San Francisco County on **01-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/29/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389557-00

Fictitious Business Name(s):
PROX
Address
940 Duncan Street, #D101, San Francisco, CA 94131
Full Name of Registrant #1
Hiroshi Egawa
Address of Registrant #1
940 Duncan Street, #D101, San Francisco, CA 94131

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-22-2020**

Signed: **Hiroshi Egawa**

This statement was filed with the County Clerk of San Francisco County on **01-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
01/22/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389562-00

Fictitious Business Name(s):
Seniore's Pizza
Address
456 Haight Street, San Francisco, CA 94117
Full Name of Registrant #1
Seniore's Pizza 2014 Inc. (CA)
Address of Registrant #1
456 Haight Street, San Francisco, CA 94117

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2020**

Signed: **Simon Jaber**

This statement was filed with the County Clerk of San Francisco County on **01-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/22/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389468-00

Fictitious Business Name(s):
SF Bay Periodontics
Address
2355 Ocean Avenue, San Francisco, CA 94127
Full Name of Registrant #1
Ardavan Fateh DDS, Inc. (CA)
Address of Registrant #1
2192 Pacific Avenue, San Francisco, CA 94115

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2015**

Signed: **Ardavan Fateh, President**

This statement was filed with the County Clerk of San Francisco County on **01/15/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
01/15/2020

02/13/20 + 02/20/20 + 02/27/20 + 03/05/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389726-00

Fictitious Business Name(s):
Snow May Studio
Address
173 Harold Avenue, San Francisco, CA 94112
Full Name of Registrant #1
Xuemei Jin
Address of Registrant #1
173 Harold Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2020**

Signed: **Xuemei Jin**

This statement was filed with the County Clerk of San Francisco County on **02-03-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02/03/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389469-00

Fictitious Business Name(s):
Sueno Pilates LLC
Address
736 San Bruno Avenue, San Francisco, CA 94107
Full Name of Registrant #1
Sueno Pilates LLC (CA)
Address of Registrant #1
736 San Bruno Avenue, San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-31-2019**

Signed: **Honorine Parrish**

This statement was filed with the County Clerk of San Francisco County on **01-15-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
01/15/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389472-00

Fictitious Business Name(s):
Too Juiced
Address
255 Buckingham Way #01, San Francisco, CA 94132
Full Name of Registrant #1
Chelzy Cheeley
Address of Registrant #1
2271 19th Avenue, San Francisco, CA 94132
Full Name of Registrant #2
Brittany Allison
Address of Registrant #2
255 Buckingham Way #01, San Francisco, CA 94132

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-3-2019**

Signed: **Chelzy Cheeley**

This statement was filed with the County Clerk of San Francisco County on **01/15/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
01/15/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389666-00

Fictitious Business Name(s):
ZigLeft Consulting
Address
3894 22nd Street, San Francisco, CA 94114
Full Name of Registrant #1
Jessica Liu
Address of Registrant #1
3894 22nd Street, San Francisco, CA 94114

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-24-2020**

Signed: **Jessica Liu**

This statement was filed with the County Clerk of San Francisco County on **01-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
01/29/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389376-00

Fictitious Business Name(s):
Laura DeSantis LPCC
Address
815 Hyde Street, Suite #317, San Francisco, CA 94109
Full Name of Registrant #1
Laura DeSantis
Address of Registrant #1
1444 7th Avenue, Apt #204, San Francisco, CA 94122

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/13/2020**

Signed: **Laura DeSantis**

This statement was filed with the County Clerk of San Francisco County on **01-13-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
01/13/2020

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389376-00

Fictitious Business Name(s):
1.) Gateway Management
2.) Gateway Management & Realty
Address
3240 21st Street, San Francisco, CA 94110
Full Name of Registrant #1
CM Collins & Associates Inc. (CA)
Address of Registrant #1
3240 21st Street, San Francisco, CA 94110

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1-1-1984**

Signed: **Christopher Collins, President**

This statement was filed with the County Clerk of San Francisco County on **01-09-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/09/2020

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389193-00

Fictitious Business Name(s):
LDP Architecture
Address
90 South Park, San Francisco, CA 94107
Full Name of Registrant #1
Levy Design Partners, Inc (CA)
Address of Registrant #1
90 South Park, San Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **November 1, 2019**

Signed: **Tobys Levy, President**

This statement was filed with the County Clerk of San Francisco County on **12-27-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
12/27/2019

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389770-00

Fictitious Business Name(s):
Sunflower Spa
Address
2809 San Bruno Avenue, San Francisco, CA 94123
Full Name of Registrant #1
Aphinya McKenzie
Address of Registrant #1
7652 Clement Circle, Sacramento, CA 95828

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Aphinya McKenzie**

This statement was filed with the County Clerk of San Francisco County on **02/05/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
02/05/2020

02/13/20 + 02/20/20 + 02/27/20 + 03/05/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389147-00

Fictitious Business Name(s):
Misguided Spirits
Address
1150 Illinois Street, San Francisco, CA 94107
Full Name of Registrant #1
Ava Food Labs, Inc. (DE)
Address of Registrant #1
1150 Illinois Street, San Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Alec Lee, President**

This statement was filed with the County Clerk of San Francisco County on **12/24/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
12/24/2019

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389399-00

Fictitious Business Name(s):
Skyline Enterprises
Address
505 Sansome Street, 7th Floor, San Francisco, CA 94111
Full Name of Registrant #1
Skyline Construction Enterprises, Inc. (CA)
Address of Registrant #1
505 Sansome Street, 7th Floor, San Francisco, CA 94111

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-04-2019**

Signed: **Jared Isaacsohn**

This statement was filed with the County Clerk of San Francisco County on **01/10/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Alex Liang**
Deputy County Clerk
01/10/2020

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389490-00

Fictitious Business Name(s):
1. Casa Bonampak
2. Latin Victorian Style in the Mission
Address
534 Bartlett Street, San Francisco, CA 94110
Full Name of Registrant #1
Nancy Charraga
Address of Registrant #1
534 Bartlett Street, San Francisco, CA 94110

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/16/2020**

Signed: **Nancy Charraga**

This statement was filed with the County Clerk of San Francisco County on **01/16/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
01/16/2020

02/13/20 + 02/20/20 + 02/27/20 + 03/05/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389238-00

Fictitious Business Name(s):
Planteo
Address
1035 Pine Street, Apt #206, San Francisco, CA 94109
Full Name of Registrant #1
Bo Young Yoon
Address of Registrant #1
1035 Pine Street, Apt #206, San Francisco, CA 94109

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2020**

Signed: **Bo Young Yoon**

This statement was filed with the County Clerk of San Francisco County on **01/02/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
01/02/2020

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **Balboa Pet Hospital**
Located at **3329 Balboa Street, San Francisco, CA 94121**
This fictitious business name was filed in the County of San Francisco on **06/1/2018** under file **2018 0381712-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Alice K. Clary
121 Trellis Drive.
San Rafael, CA 94903

This business was conducted by a **A MARRIED COUPLE**

Signed: **Alice K. Clary**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
01/09/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

CLASSIFIED AD

BackFirst is seeking the following for our S.F. Onsite Fitness and Wellness program:
Personal Trainer, social worker, mental health technician.
For info please call (415)302-5472

SBA Administrator Carranza's Statement on January 2020 Jobs Report



U.S. Small Business Administration Administrator Jovita Carranza today issued the following statement in response to the Bureau of Labor Statistics' Employment Situation Summary for January. According to the just-released report, 225,000 new jobs were created in January, and the unemployment rate rose slightly to 3.6 percent due to the labor force participation rate increased to 63.4%. The report comes on the heels of two reports released this week indicating new U.S. jobless claims fell by 15,000 to 202,000 – a 50-year low – while private payrolls soared by 291,000 in January, the largest gain in nearly five years. Administrator Carranza said:

“Today’s jobs report is welcome news for America’s 30 million small businesses. Small businesses are investing, expanding, and creating new jobs, and more underrepresented Americans are experiencing upward economic mobility as a result. Income inequality is shrinking and wages are rising fastest among workers who have historically been left behind, including low-income women, African Americans and Latinos. Small businesses remain extraordinarily optimistic about the future, in large part because of this Administration’s success in lowering the cost of taxes and regulations, opening up new export markets, and advancing innovative solutions on healthcare and workforce development. Today’s news is affirmation that the President’s policies are benefiting small businesses and helping more Americans climb the economic ladder.”

SOURCE: www.sba.gov/node/1656430



California Sub-Bid Request Ads



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: QUINN HANCE
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

2019 DALY CITY STREET RESURFACING AND SLURRY SEAL
Federal Project No. STPL-5196(042)
Disadvantaged Business Enterprise Goal Assigned is 9%

OWNER: CITY OF DALY CITY
333 90th Street, Daly City, CA 94015

BID DATE: FEBRUARY 25, 2020 @ 10:00 A.M.

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, CRACK SEALING, ELECTRICAL, EROSION CONTROL, LIME TREATMENT, MINOR CONCRETE, SLURRY SEAL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is ftp@desilvagates.com and password is [f7pa55wd](ftp%25gallagherburk.com:f7pa55wd)) or from the Owner's site.

Fax your bid to (510) 261-0478 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an Equal Opportunity/Affirmative Action Employer.



INVITATION TO PREQUALIFY AND BID FOR POWER GENERATION & DISTRIBUTION UPGRADES AT JOHN WAYNE AIRPORT

PROJECT NO: 281-281-4200-P404

APPLICABLE BIDDERS

Manufacturers and Integrators of Battery Energy Storage Systems

APPLICANTS

Prequalified BESS manufacturers and integrators will be eligible to bid the project. If interested in prequalifying and bidding, please contact Veronica Miguel at vmiguel@swinerton.com or 213.896.3439. Do NOT contact the County of Orange, John Wayne Airport, Architect or any of the project Consultants. All queries direct to Swinerton.

REQUIRED SUBMITTALS

1. Swinerton Prequalification, visit: <http://www.swinerton.com/subcontractors/subcontractor-prequal>
2. Completion of Swinerton Master Service Agreement
3. Completion of Swinerton NDA

DUE DATE FOR PREQUALIFICATION APPLICATIONS

Monday February 24, 2020 1:00PM PST

PROJECT INFORMATION AND DESCRIPTION:

This project is an upgrade to the John Wayne Airport power generation and distribution system (PG&DU Project) located in Santa Ana, Ca. This includes the installation of a microgrid with the key component being the installation of a Battery Energy Storage System with a minimum of 8MWh of battery capacity. Swinerton Builders is requesting proposals from interested and qualified Battery Energy Storage System manufacturers and/or integrators.

DUE DATE FOR BID RFI's

Wednesday February 26, 2020 1:00PM PST

DUE DATE FOR BIDS

Friday, March 13, 2020 at 1:00PM PST

Submit Proposals to Orlando Madrigal

(Preconstruction Manager) at:

omadrigal@swinerton.com

Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For: REGIONAL WATER RECYCLING PLANT NO. 5 (RP-5) LIQUIDS TREATMENT EXPANSION TO 22.5 MGD AND SOLIDS TREATMENT FACILITY

PROJECT NOS. EN19001 & EN19006

Owner: Inland Empire Utilities Agency

Location: Chino, CA

Bid Date: March 19, 2020 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Erosion Control, Geotextiles, Microtunneling, AC Paving, Aggregates, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete, Masonry, Structural Steel, Miscellaneous Metals, Steel Deck, Plastic Paneling, Waterproofing, Metal Wall Panels, Roofing, Sheet Metal, Sealants, FRP Doors/Frames, Hardware, Access Doors, Overhead Coiling Doors, Aluminum Storefront, Skylights, Glazing, Metal Framing & Drywall, Resilient Tile Flooring & Base, Perforated Metal Acoustic Panels, Painting and Coatings, Louvers, ID Devices, Fire Protection Specialties, Toilet Accessories, Aluminum Clarifier Cover, Equipment, Jib & Davit Cranes, Hoists, Monorails and Bridge Cranes, Truck Scale, HVAC, Electrical and Instrumentation

Plans and Specifications: Please email your request to elizabeth.schmid@jfshea.com

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Balfour Beatty Infrastructure, Inc. is bidding as a Prime contractor and encourages all qualified Subcontractors and Suppliers to submit quotations for the following project. Balfour Beatty is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable Prevailing Wages. This project has DBE, MBE, WBE goals and prospective bidders must be certified by bid opening.

Project Description: Brentwood Wastewater Treatment Plant Expansion - Ph.2

Project Location: Brentwood, CA

Owner: City of Brentwood

Contract No.: 592-59140

Bid Date: Prime Contractors: Tuesday, March 17th, 2020 at 2:00pm

Subcontractors: Scope Letters due: Thursday, March 12th at 2:00pm

Quotes due: Monday, March 16th at 2:00pm

This is a design-bid-build project and subcontractor scopes must be based on the General/Special Provisions, and the Project Definition and Reference Documents provided. It is recommended that interested subs contact Balfour Beatty Infrastructure well ahead of the due date to discuss scope and quantities.

TRADES BEING SOUGHT FOR BID ARE LISTED IN THE LINK BELOW

PLANS & SPECIFICATIONS: Project Bid Documents may be obtained from the Project Owner or you may view them at BBII's office by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://securecc.smartinsight.com/#/PublicBidProject/497656>

Subcontractors and Suppliers are responsible for reading and acknowledging all Specifications and Addenda. **BONDING & INSURANCE:** Please see Bid Documents for bonding and insurance requirements. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by BBII. Bonding cost assistance is available. Subcontractors should expect to sign the standard BBII subcontract agreement and provide a waiver of subrogation. Please contact BBII at (707) 227-8500 for bonding and other types of assistance.

QUESTIONS: For questions regarding the bid, please contact Erik Golub at (707) 227-8500, fax: (877) 763-4002, email: ewr@balfourbeattyus.com, or in writing to: 5050 Business Center Drive, Suite 250, Fairfield, CA 94534.

Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required **one week prior to bid deadline**, to allow proper evaluation. To assist DBE Subcontractors and Suppliers, we will divide total scopes into smaller tasks or quantities, and if necessary, adjust schedules to permit maximum participation by DBE firms. Subcontractors are required to indicate all lower-tier DBE participation offered on their quotation.

Balfour Beatty Infrastructure, Inc. is an Equal Opportunity Employer & A Union/Prevailing Wage Contractor, License No. 664318

Caleprocure and YOU!

Continued from page 2

3. Reciprocity Partners : www.caleprocure.ca.gov. CLICK the giant check mark, CLICK the 3rd bullet under the 3rd Heading – Outreach Resources. These agencies honor the SB and/or DVBE certifications. You CLICK on the agency and it takes you to their website. Register on ALL of the agencies you want to do business with, get the local buyer contact, and put your supplier id on everything: website, email, capability statement, business cards. (DVBEs should also consider the utilities at the end of the list past the San Diego information.)

4. CMAS – go to www.caleprocure.ca.gov. CLICK the giant checkmark, under the 3rd heading, Outreach Resources, CLICK the last bullet, Become a CMAS contractor. Call them at 916-375-4365, tell them what you sell, and ask if you qualify. They will spoon feed. Once approved, put that contract number on everything!

Once you have done all of this, then MARKET, MARKET, MARKET! It's not what you know, it's who you know!

Requesting Project Assistance from **DBE/MBE/WBE** and **Other Business Enterprises:**

DMZ Builders is bidding the following project as a Prime Contractor and is seeking subcontractors and vendors to assist with the project by submitting quotes for their trades or products.

Project: Oakland Shops Geometry Vehicle Storage and Spur Track • Contract: 15CQ-120

Owner: San Francisco Bay Area Rapid Transit District (BART)

Bid Date: February 18, 2020 @ 2:00pm

Services Needed: Construction Survey, SWPPP, Site Security, Janitorial, Trucking, Earthwork, Sitework, Drainage, Underground Utilities, Plumbing, HVAC, Misc. Metals, Painting, Fencing, Concrete Foundations, Concrete Reinforcing, AC Paving, Striping, Electrical Power & Lighting, Communication, Access Control & CCTV, Fire Alarm, Quality Control, Testing.

Plans and specifications are available to interested firms via BART's on-line procurement portal or can be viewed at DMZ Builders Concord, CA office by contacting the DMZ office to make an appointment.

DMZ Builders is a union contractor. Subcontractors must provide their active CSLB license number and DIR registration number with their quote. Subcontractors will be required to execute DMZ Builders standard subcontract terms & conditions or purchase order agreement (for suppliers), both available for review upon request, and meet insurance requirements, including waiver of subrogation. Subcontractors, at DMZ's discretion, may be required to provide payment and performance bonds for 100% of the subcontract value. DMZ will reimburse bond premium at actual cost, not to exceed 2.0%. Project requires paying prevailing wages and submitting certified payrolls.

For assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials, technical assistance, or any other coordination required for the project, please contact Jeremiah Kent by phone at (925) 826-5387, by fax at (925) 826-5766, or by e-mail at estimating@dmzbuilders.com. DMZ will work with interested subcontractors and suppliers to identify opportunities to divide the work into economically feasible packages and intends to cooperate with all qualified firms seeking work on the project.

DMZ BUILDERS • 4070 Nelson Avenue, Ste A, Concord, CA 94520 • Phone 925-826-5387 • Fax: 925-826-5766
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